

# Marc Edmunds, MSC

Winnipeg, MB | (905) 555-1212 | [e-mail](#) | [LinkedIn](#)

*Mental health counselor with 20+ years' experience in patient counseling and practice management.*

**Expertise in revenue generation** and successful patient outcomes.

Individual and group counseling for couples, families, college students, homeless and inner city at-risk youth and adults with chronic mental illness/alcoholism/substance abuse issues.

- Nominee: Outstanding Young Men of America
- Who's Who Among Human Service Professionals
- Who's Who Among Young American Professionals

## Skills & Expertise

**Financial Management**

**Budget Development**

**Fundraising**

**Grant Writing**

**Legal Compliance**

**Public Speaking**

**Research**

**Community Outreach**

## Professional Experience

### Clinical Director

Jan 2013 - Present

*Manitoba Counseling Centre, Winnipeg, MB*

Provide counseling to individuals, couples and families presenting with a wide array of personal, family and work-related issues.

- Assessed clients and jointly set goals and established strategy for how best to meet these goals.
- **Any quantifiable achievements, in terms of \$ or cost savings or patient numbers or awards?**

### Vice President of Operations/Executive Clinical Director

2011 - 2013

*CHC Community Health Services Division, Scottsdale, AZ*

Managed the overall clinical, business and HR operations of a community based behavioral health care agency with **15 locations and 110 employees**.

- **Hired, supervised and evaluated staff** of senior clinicians and site directors.
- Developed and pursued **strategic partnerships and alliances** for added benefits for clients and agency.

### Executive Clinical Director

2000 - 2011

*Advanced Counseling Center, Chicago, IL*

Directed and supervised **the day-to-day operations** of a multi-specialty behavioral outpatient clinic providing comprehensive counseling, treatment and education services that promote safety and recovery.

- Agency realized **400% growth** in client growth during an 11-year period.
- **Any more quantifiable achievements?**

## Marc Edmunds, MSC – page2

### Development Director

1997 – 1999

*Elgin Park Health Center, Elgin, IL*

Directed the marketing, public relations and program development efforts of a multimillion-dollar nonprofit community medical center – **ranked among the Top 10 in Illinois**.

- **Fund Development totaling \$7+ million** (major gifts, grants/contract awards, annual fund, special events, planned giving and direct mail).
- **Raised \$4 million** through corporate, foundation, state and federal grant awards.
- In partnership with 10 MDs and CFO, coordinated and **developed strategic responses to RFPs**.

### Project Director

1995 - 1997

*Elgin Emergency Services Network, Elgin, IL*

Administered all aspects of a **comprehensive grant project** working with Mesa Human Service agencies.

- Coordinated all grant writing and public relations.
- **Any more quantifiable achievements?**

### Executive Director

1990 - 1995

*Hope Habitat, Wheaton, IL*

Led this **United Way funded nonprofit agency** and served as Supervising Counselor for homeless individuals and families.

- Led fund development efforts resulting in awards of 1.7 million dollars through 30 different government and private funding sources.
- Hired, trained and supervised a team of eight staff members and managed program of 500+ volunteers.
- Developed public relations including writing/editing program newsletters and annual reports.

### Instructor/Counselor

1985 - 1990

*Wheaton College, Wheaton, IL*

Taught two undergraduate courses per semester in the Department of Counseling, Adult and Higher Education. Provided personal, academic and career counseling to **400+ students**

- Served as coordinator in the NIU Department of Education, assisting in **developing course** curriculum and **supervising new instructors**.
- Received excellent student/supervisor evaluations: Awarded **Outstanding Faculty/Staff Member** in 1990.

## Education

MSC, Northern Illinois University School of Education

BA in **Sociology**, Northern Illinois University - Residence Hall Advisor

As a graduate student, proposed, designed and directed a unique **Skip-A-Meal Program**, which allowed thousands of students to contribute to anti-hunger efforts. Over time, the program was duplicated at other Midwest universities, raising hundreds of thousands of dollars. Received letters of commendation from John Denver and Valerie Harper.